

**Document No.:- SW534-270120**

**Subject:** Campus Recruitment

This is with reference to the Campus Recruitment Process for the year 2020. Please find the Scope and CTC of Territory Sales Incharge-I attached with the mail for your information.

Request you to share the same with the students and share the list of interested students using the template attached with the mail.

Interested PG students may contact Dr. Jyotsana Madan to submit their CV in soft copy upto 31st Jan., 2020.

Regards,  
**Albin John**

Gujarat Co-operative Milk  
Marketing Federation Ltd. (Amul)  
24/1, D-Block, Institutional Area,

Janakpuri, New Delhi-110058

(Ph. No.: 011-28524336/37 ||  
Mob. No.: 9871175385)

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For circulation pl.

Nirmal Sangwan  
Director HRM  
Directorate of Human Resource Management  
Jan 27 2020 3:55PM

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For display on NB please

D.P. Sharma  
Dean COVS, Dean CODST  
College of Veterinary Science  
Jan 27 2020 4:05PM

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for information and n/a please.

Ashok Kumar  
Principal Scientist, HOD, Public Relation Officer, Chairman IAEC  
Department of Vety. Public Health & Epidemiology  
Jan 27 2020 4:06PM

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seen

Harish Kumar Gulati  
Registrar

<b>Position</b>	Territory Sales Incharge - I
<b>Major Accountabilities</b>	<p>The candidate will be responsible for Sales &amp; Distribution function for our range of products for assigned territory. Operating one of our 4 distribution highway: Fresh, Frozen, Chilled, Ambient in a specific geography.</p> <p>The candidate would be responsible for market coverage as well as market penetration for assigned territory. He/ She will also responsible sales planning, Logistics &amp; Distribution Management, WD &amp; Territory Management, Product Promotion, New Product Launches, Achievement of sales targets etc.</p>
<b>Terms of Employment</b>	3 Years of Service Agreement with Surety Bond amount of ₹ 2 Lakh and Bank Gaurantee amount of ₹ 1 Lakh.

GCMMF LTD., ANAND

Grade	TSI-I		
Pay Scale	15000-750-33750		
Sr. No.	Particular	Minimum Rs	Maximum Rs
<b>Fixed Pay Components</b>			
1	Basic	15000	15000
2	Medical Allowance	3500	3500
3	Professional Development Allowance	3500	3500
4	Fixed Conveyance Allowance	3200	3200
5	Special Allowance	3000	3000
6	Pension Allowance	1500	1500
<b>(Total - 1)</b>		<b>29700</b>	<b>29700</b>
<b>Variable Components</b>			
1	House Rent Allowance	2250	6000
2	Education Allowance	0	1000
3	Metro Allowance	0	800
4	Hardship Allowance	0	2300
<b>(Total - 2)</b>		<b>2250</b>	<b>10100</b>
<b>Other Benefits</b>			
1	Super Annuation Scheme	1875	1875
2	Gratuity	1250	1250
3	Ex Gratia	1250	1250
4	LTA	625	625
5	Provident Fund	1800	1800
6	Leave Encashment	1667	1667
<b>(Total - 3)</b>		<b>8466</b>	<b>8466</b>
<b>Grand Total (PM)</b>		<b>40416</b>	<b>48266</b>
<b>Grand Total (PA)</b>		<b>484994</b>	<b>579194</b>
<b>Performance Pay (Average of Last 3 years) - Rs 82,000/- PA</b>			
<b>Annual CTC (Approx)</b>		<b>566994</b>	<b>661194</b>

House Rent Allowance:	HRA may vary based on working location & HRA option choose by employee.
Education Allowance:	Education Allowance is given to employees who have maximum upto 2 children and the age of the children is above 3 years up to 25 years. A sum of Rs. 500 per child per month is paid.
Metro Allowance :	This allowance is paid to employees who are working in metro cities defined by GCMMF
Hardship Allowance:	Hardship Allowance Rs. 2300/-per month will be paid to employees who are posted in Porblair, Nepal, Leh and Ladakh
Provident Fund	PF is calculated at 12 % of basic salary (Employer Contribution)
Super Annuation Scheme	Calculated at 12.5% of basic salary (Employer Contribution). Applicable after confirmation.
Gratuity :	Gratuity calculated at one month basic salary.
LTA :	0.5 Months Basic Salary once in a year.
Note :	The benefits of LTA can be availed by employee after confirmation.
Leave Enchashment	Employee may encash Privilege Leave after accumulation of Minimum 120 or 240 leaves.
Group Life Insurance :	Group Life Insurance Coverage of Rs 5,00,000/-
Performace Pay :	Employees are eligible for performace pay depending upon growth of organisation and employee's performance. Average amount paid during last three years in above Grade was around Rs 82,000/-



