

From:  
Trilok Nanda, DSW-cum-Estate Officer, Director Student Welfare

To,  
J.B. Phogat, Dean PGS, Dean CODST, Dean PGS  
Jyotsana Madan, Associate Professor, Vety. Physiology & Biochemistry  
Neelesh Sindhu, Assistant Professor, Incharge, University Website and Social Media, VCC, Hisar

**Document No.:- SW1139-030122**

**Subject:** Campus Recruitment Drive.

From

Director Students' Welfare-cum-EO,  
LUVAS, Hisar

To

The Dean,  
College of Dairy Science & Technology,  
LUVAS, Hisar

No. DSW/2022/24-26

Dated : 03.01.2022

**Subject: Campus Recruitment Drive.**

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Please find enclosed herewith the placement opportunity with Amul Unit, Janakpuri, New Delhi.

Amul Unit has invited applications from UG (final year) and PG students (B.Tech. ) for recruitment as Territory Sales Manager.

All the students who are desirous of participating in this campus placement drive need to fill their resume in excel format provided and submit to **Dr. Jyotsana Madan**, Placement and Counselling Cell, DSW, LUVAS.

Resume can be send to [placement.cell@luvas.edu.in](mailto:placement.cell@luvas.edu.in).

**The last date of submission is 15th Jan. 2022**

DSW-cum-E.O.

CC:

1. Dr. Neelesh Sindhu, Asstt. Prof., VCC to upload on Website, please.
2. Dr. Jyotsana Madan, Assoc. Prof., VPB for information.

<b>Position</b>	Territory Sales Incharge - I
<b>Major Accountabilities</b>	<p>The candidate will be responsible for Sales &amp; Distribution function for our range of products for assigned territory. Operating one of our 4 distribution highway: Fresh, Frozen, Chilled, Ambient in a specific geography.</p> <p>The candidate would be responsible for market coverage as well as market penetration for assigned territory. He/ She will also responsible sales planning, Logistics &amp; Distribution Management, WD &amp; Territory Management, Product Promotion, New Product Launches, Achievement of sales targets etc.</p>
<b>Terms of Employment</b>	3 Years of Service Agreement with Surety Bond amount of ₹ 2 Lakh and Bank Guarantee amount of ₹ 1 Lakh.

**ANNEXURE-I****GCMMF LTD., ANAND**

Grade	TSI-I		
Pay Scale	15000-750-33750		
Sr. No.	Particular	Minimum Rs	Maximum Rs
<b>Fixed Pay Components</b>			
1	Basic	15000	15000
2	Medical Allowance	3500	3500
3	Professional Development Allowance	3500	3500
4	Fixed Conveyance Allowance	3200	3200
5	Special Allowance	3000	3000
6	Pension Allowance	1500	1500
7	Super Annuation Allowance	1875	1875
<b>(Total - 1)</b>		<b>31575</b>	<b>31575</b>
<b>Variable Components</b>			
1	House Rent Allowance	2250	6000
2	Education Allowance	0	1000
3	Metro Allowance	0	800
4	Hardship Allowance	0	2300
<b>(Total - 2)</b>		<b>2250</b>	<b>10100</b>
<b>Other Benefits</b>			
1	Gratuity	1250	1250
2	Ex Gratia	1250	1250
3	LTA	625	625
4	Provident Fund	1800	1800
5	Leave Encashment	1667	1667
<b>(Total - 3)</b>		<b>6591</b>	<b>6591</b>
<b>Grand Total (PM)</b>		<b>40416</b>	<b>48266</b>
<b>Grand Total (PA)</b>		<b>484994</b>	<b>579194</b>
<b>Performance Pay (Average of Last 3 years) - Rs 78,000/- PA</b>			
<b>Annual CTC (Approx)</b>		<b>562994</b>	<b>657194</b>

House Rent Allowance:	HRA may vary based on working location & HRA option opted by an employee.
Education Allowance:	Education Allowance is given to employees who have maximum upto 2 children and the age of the children is above 3 years up to 25 years. A sum of Rs. 500 per child per month is paid.
Metro Allowance :	This allowance is paid to employees who are working in metro cities defined by GCMMF
Hardship Allowance:	Hardship Allowance Rs. 2300/-per month will be paid to employees who are posted in Porblair, Nepal, Leh and Ladakh
Provident Fund	PF is calculated at 12 % of basic salary (Employer Contribution)
Super Annuation Allowance	Super Annuation Allowance is calculated at 12.5 % of basic salary. Employee will be eligible for super Annuation Allowance after Confirmation.
Gratuity :	Gratuity calculated at one month basic salary.
LTA :	50% of Monthly Basic Salary once in a year. The benefits of LTA can be availed by employee after confirmation.
Leave Enchashment	Privilege Leave will be encashed every year once employee will surpass maximum accumulation limit opted by an employee
Group Life Insurance :	Group Life Insurance Coverage of Rs 5,00,000/-
Performance Pay :	Employees are eligible for performace pay depending upon growth of organisation and employee's performance. Average amount paid during last three years in above Grade was around Rs 78,000/-

